

**HEALTH ADMINISTRATION INCLUDING HOSPITAL ADMINISTRATION**

**PAPER-I**

HAH/D/18/14/I

Time: 3 hours  
Max. Marks:100

**Important Instructions:**

- Attempt all questions in order.
- Each question carries 10 marks.
- Read the question carefully and answer to the point neatly and legibly.
- Do not leave any blank pages between two answers.
- Indicate the question number correctly for the answer in the margin space.
- Answer all the parts of a single question together.
- Start the answer to a question on a fresh page or leave adequate space between two answers.
- Draw table/diagrams/flowcharts wherever appropriate.

**Write short notes on:**

1. What is management? Enumerate principles of management. 2+5+3  
Discuss their applicability in hospital management.
2. Enumerate various theories of motivation. Discuss Need Hierarchy theory of motivation. 3+7
3. Discuss various factors contributing to rise in hospital costs. 5+5  
What measures you would take as a hospital administrator to contain these costs.
4. Define health administration. Discuss various challenges to health administrators. 2+8
5. a) Coordination. 4+6  
b) Negotiations and creative problem solving.
6. a) Hospital utilization statistics. 5+5  
b) How are these helpful to hospital administration?
7. a) Standard deviation. 3+4+3  
b) Mean & Mode.  
c) Cohort.
8. a) Forecasting techniques in material management. 7+3  
b) How are these important in Hospital setting?
9. What is hospital project management? Enumerate various stages in the hospital project management. 4+6
10. a) Just in time technique (JIT). 5+5  
b) Value added services in hospital.

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